## FORM 10-K

(Mark One)
[X] ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES
EXCHANGE ACT OF 1934 FOR THE FISCAL YEAR ENDED JUNE 28, 1998.
[ ] Transition report pursuant to Section 13 or 15(d) of the Securities
Exchange Act of 1934 for the transition period from \_\_\_\_\_ to \_\_\_\_.

COMMISSION FILE NUMBER 0-12919

# PIZZA INN, INC.

(Exact name of registrant as specified in its charter)

MISSOURI	47-0654575
(State or jurisd: incorporation or	(I.R.S. Employer Identification No.)

5050 QUORUM DRIVE SUITE 500 DALLAS, TEXAS 75240 (Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code: (972) 701-9955 Securities Registered Pursuant to Section 12(b) of the Act: NONE Securities Registered Pursuant to Section 12(g) of the Act: COMMON STOCK, PAR VALUE \$.01 EACH (Title of Class)

At September 9, 1998, there were 11,772,896 shares of the registrant's Common Stock outstanding, and the aggregate market value of registrant's Common Stock held by non-affiliates was \$31,164,923, based upon the average of the bid and ask prices.

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes X No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.X

## APPLICABLE ONLY TO REGISTRANTS INVOLVED IN BANKRUPTCY PROCEEDINGS DURING THE PRECEDING FIVE YEARS:

Indicate by check mark whether the registrant has filed all documents and reports required to be filed by Section 12, 13 or 15(d) of the Securities Exchange Act of 1934 subsequent to the distribution of securities under a plan confirmed by a court. Yes X No

# DOCUMENTS INCORPORATED BY REFERENCE

Portions of the registrant's definitive Proxy Statement, to be filed pursuant to Section 14(a) of the Securities Exchange Act of 1934 in connection with the registrant's annual meeting of shareholders in December 1998, have been incorporated by reference in Part III of this report.

# PART I

ITEM 1 - BUSINESS

## GENERAL

Pizza Inn, Inc. (the "Company"), a Missouri corporation incorporated in 1983, is the successor to a Texas company of the same name which was incorporated in 1961. The Company is the franchisor and food and supply distributor to a system of restaurants operating under the trade name "Pizza Inn" (R).

On September 9, 1998, the Pizza Inn system consisted of 505 units, including three Company operated units (which are used for product testing and franchisee training, in addition to serving customers) and 502 franchised units. The domestic units are comprised of 294 full service units, 40 delivery/carry-out units and 98 Express units. The international units are comprised of 28 full service units, 25 delivery/carry-out units and 17 Express units. Pizza Inn units are currently located in 22 states and 19 foreign countries. Domestic units are located predominantly in the southern half of the United States, with Texas, North Carolina and Arkansas accounting for approximately 29%, 16% and 11% respectively of the total. Norco Manufacturing and Distributing Company ("Norco"), a division of the Company, distributes food products, equipment, and other supplies to units in the United States and, to the extent feasible, in other countries.

# PIZZA INN RESTAURANTS

Full service restaurants ("Full-Service") offer dine-in and carry-out service and, in most cases, also offer delivery service. These restaurants serve pizza on three different crusts (The Original Thin Crust, New York Pan, and Italian Crust), with standard toppings and special combinations of toppings. They also offer pasta, salad, sandwiches, desserts and beverages, including beer and wine in some locations. They are generally located in free standing buildings in close proximity to offices, shopping centers and residential areas. The current standard Full-Service units are between 3,300 and 4,400 square feet in size and seat 130 to 180 customers. The interior decor is designed to promote a contemporary, family style atmosphere.

Restaurants that offer delivery and carry-out service only ("Delcos") are growing in popularity and number. Delcos typically are located in shopping centers or other in-line arrangements, occupy approximately 1,000 square feet, and offer limited or no seating. Delcos generally offer the same menu as Full-Service units, except for buffet service. The decor of these units is designed to be bright and highly visible, featuring neon, lighted displays and awnings.

A third version, Pizza Inn Express units ("Express"), are typically located in a convenience store, college campus, airport terminal or other commercial facility. They have limited or no seating and offer quick carry-out service of a limited menu of pizza and other foods and beverages. An Express unit typically occupies approximately 200 to 400 square feet and is operated by the same person who owns the commercial facility or who is licensed at one or more locations within the facility.

### FRANCHISING

The Pizza Inn concept was first franchised in 1963. Since that time, industry franchising concepts and development strategies have changed, thus present franchise relationships are evidenced by a variety of contractual forms. Common to those forms are provisions which: (i) provide an initial franchise term of 20 years and a renewal term, (ii) require the franchisee to follow the Pizza Inn system of restaurant operation and management, (iii) require the franchisee to pay a franchise fee and continuing royalties, and (iv) prohibit the development of one unit within a specified distance from another.

The Company's current form of franchise agreement provides for: (i) a franchise fee of \$20,000 for a Full-Service unit, \$7,500 for a Delco and \$3,500 for an Express unit, (ii) an initial franchise term of 20 years for a Full-Service unit, 10 years for a Delco, plus a renewal term of 10 years in both cases, and an initial term of five years for an Express unit plus a renewal term of five years, (iii) contributions equal to 1% of gross sales to the Pizza Inn Advertising Plan or to the Company, discussed below, (iv) royalties equal to 4% of gross sales for a Full-Service or Delco and 5% of gross sales for an Express unit and (v) required advertising expenditures of at least 4% of gross sales for a Full-Service unit, 5% for a Delco and 2% for an Express unit.

The Company has adopted a franchising strategy which has three major components: continued development within existing Pizza Inn market areas, development of new domestic territories, and continued growth in the international arena. As a cornerstone of this approach, the Company offers, to certain experienced restaurant operators, area developer rights in both new and existing domestic markets. An area developer pays a negotiated fee to purchase the right to operate or develop, along with the Company, Pizza Inn restaurants within a defined territory, typically for a term of 20 years plus renewal options for 10 years. The area developer agrees to a new store development schedule and assists the Company in local franchise service and quality control. In return, half of the franchise fees and royalties earned on all units within the territory are retained by the area developer during the term of the agreement. Similarly, the Company offers master franchise rights to develop Pizza Inn restaurants in certain foreign countries, with negotiated fees, development schedules and ongoing royalties.

As with developers, a master licensee for a foreign country pays a negotiated fee to purchase the right to develop and operate Pizza Inn restaurants within a defined foreign territory, typically for a term of 20 years plus renewal options for ten years. The master licensee agrees to a new store development schedule and the Company trains the master licensee to monitor and assist franchisees in their territory with local franchise service and quality control, with support from the Company. In return, the master licensee typically retains half the franchise fees and approximately half the royalties on all units within the territory during the term of the agreement. While all Pizza Inn restaurants opened in an area of developer's territory enter into franchise agreements with the Company, a master licensee may open restaurants owned and operated by their developer of the agreement with the master licensee.

## FOOD AND SUPPLY DISTRIBUTION

The Company's Norco division offers substantially all of the food and paper products, equipment and other supplies necessary to operate a Pizza Inn restaurant. Franchisees are required to purchase from Norco certain food products which are proprietary to the Pizza Inn system. In addition, the vast majority of franchisees also purchase other supplies from Norco. In May 1998, the Company entered into an agreement with Pepsi, Inc. to distribute Pepsi products through Pizza Inn restaurants. Pepsi agreed to provide each converted restaurant with a sign-on bonus during the specified sign-up period, new loaned fountain and support equipment, and various marketing support including cash payments throughout the term of the agreement, while the Company received reimbursement of various expenses related to the agreement, shares of its common stock and a sign-on bonus for entering into the agreement.

Norco operates its central distribution facility six days per week, and it delivers to all domestic units on a weekly basis, utilizing a fleet of refrigerated tractor-trailer units operated by Company drivers and independent owner-operators. Norco also ships products and equipment to its international franchisees. The food, equipment, and other supplies distributed by Norco are generally available from several qualified sources, and the Company is not dependent upon any one supplier or limited group of suppliers. The Company contracts with established food processors for the production of its proprietary products. The Company does not anticipate any difficulty in obtaining supplies in the foreseeable future.

#### ADVERTISING

The Pizza Inn Advertising Plan ("PIAP") is a non-profit corporation which creates and produces print advertisements, television and radio commercials, and in-store promotional materials along with related research and advertising services for use by its members. Each operator of a Full-Service or Delco unit, including the Company, is entitled to membership in PIAP. Nearly all of the Company's existing franchise agreements for Full-Service and Delco units require the franchisees to become members of PIAP. Members contribute 1% of their gross sales. PIAP is managed by a Board of Trustees, comprised of franchisee representatives who are elected by the members each year. The Company does not have any ownership interest in PIAP. The Company provides certain administrative, marketing and other services to PIAP and is paid by PIAP for such services. On September 9, 1998, the Company operated stores and substantially all of its franchisees were members of PIAP. Operators of Express units do not participate in PIAP; however, they contribute up to 1% of their gross sales directly to the Company to help fund Express unit marketing materials and similar expenditures.

Groups of franchisees in many of the Pizza Inn system's market areas have formed local advertising cooperatives. These cooperatives, which may be formed voluntarily or may be required by the Company under the franchise agreements, establish contributions to be made by their members and direct the expenditure of these contributions on local media advertising using materials developed by PIAP and the Company.

The Company and its franchisees conduct independent marketing efforts in addition to their participation in PIAP and local cooperatives.

#### TRADEMARKS AND QUALITY CONTROL

The Company owns various trademarks, including the name "Pizza Inn", which are used in connection with the restaurants and have been registered with the United States Patent and Trademark Office. The duration of such trademarks is unlimited, subject to continued use. In addition, the Company has obtained trademark registrations in several foreign countries and has applied for registration in others. The Company believes that it holds the necessary rights for protection of the trademarks essential to its business.

The Company requires all units to satisfy certain quality standards governing the products and services offered through use of the Company's trademarks. The Company maintains a staff of field representatives, whose primary responsibilities include periodic visits to provide advice and assistance in operational and marketing activities and to evaluate and enforce compliance with the Company's quality standards.

#### TRAINING

The Company offers numerous training programs for the benefit of franchisees and their restaurant management and crew members. The training programs, taught by experienced Company employees, focus on food preparation, service, cost control, sanitation, safety, local store marketing, personnel management, and other aspects of restaurant operation. The training programs include group classes, supervised work in Company operated units, and special field seminars. Training programs are offered free of charge to franchisees, who pay their own travel and lodging expenses. Restaurant managers train their staff through on-the-job training, utilizing video tapes and printed materials produced by the Company.

#### WORKING CAPITAL PRACTICES

The Company's Norco division maintains a sufficient inventory of food and other consumable supplies which it distributes to Pizza Inn units typically on a weekly basis. The Company's accounts receivable and notes receivable consist primarily of receivables from food and supply sales, equipment sales, and accrued franchise royalties.

## GOVERNMENT REGULATION

The Company is subject to registration and disclosure requirements and other restrictions under federal and state franchise laws. The Company's Norco division is subject to various federal and state regulations, including those regarding transportation of goods, food labeling, safety, sanitation, distribution, and vehicle licensing.

The development and operation of Pizza Inn units are subject to federal, state and local regulations, including those pertaining to zoning, public health, and alcoholic beverages, where applicable. Many restaurant employees are paid at rates related to the minimum wage established by federal and state law. Increases in the federal minimum wage can result in higher labor costs for the Company operated units, as well as its franchisees, which may be partially offset by price increases or operational and equipment efficiencies.

#### **EMPLOYEES**

On September 9, 1998, the Company had approximately 249 employees, including 66 in the Company's corporate office, 84 at its Norco division, and 37

full-time and 62 part-time employees at the Company operated restaurants. None of the Company's employees are currently covered by collective bargaining agreements. The Company believes that its employee relations are excellent.

#### COMPETITION

The restaurant business is highly competitive. The Company and its franchisees compete with other national and regional pizza chains, independent pizza restaurants, and other restaurants which serve moderately priced foods. The Company believes that Pizza Inn units compete primarily on the basis of the quality, value and price of their food, the consistency and level of service, and the location, attractiveness and cleanliness of their restaurant facilities. Because of the importance of brand awareness, the Company has increased its development emphasis on individual market penetration and local cooperative advertising by franchisees.

The Company's Norco division competes with both national and local distributors of food, equipment and other restaurant supplies. The distribution industry is very competitive. The Company believes that the principal competitive factors in the distribution industry are product quality, customer service and price. Norco is the sole authorized supplier of certain proprietary products which are required to be used by all Pizza Inn units.

In the sale of franchises, the Company competes with franchisors of other restaurant concepts and franchisors of a variety of other products and services. The Company believes that the principal competitive factors affecting the sale of franchises are product quality and value, consumer acceptance, franchisor experience and support, and the quality relationship maintained between the franchisor and its franchisees.

#### SEASONALITY

Historically, sales at Pizza Inn restaurants have been somewhat higher during the warmer months and somewhat lower during the colder months of the year. The Company believes that the increasing popularity of delivery service and expansion into the high impulse purchase markets of Express units should lessen the seasonal impact on future chainwide sales.

# ITEM 2 - PROPERTIES

The Company leases 23,402 square feet in Dallas, Texas for its corporate office and 76,700 square feet in Grand Prairie, Texas for its Norco warehouse and office facilities. The leases expire in 2003 and 2001, respectively. The Company also leases 2,736 square feet in Addison, Texas for its training facility and test kitchen with a term expiring in 2001.

On September 9, 1998, all three of the Company operated Pizza Inn restaurants (all located in Texas) were leased. The Company also owns one restaurant property which it leases to a franchisee. The Company operated units range in size from approximately 1,000 to 4,000 square feet and incur annual minimum rent between \$6.80 and \$20.00 per square foot. Most of the leases require payment of additional rent based upon a percentage of gross sales and require the Company to pay for repairs, insurance and real estate taxes. The leases will expire in 2000, 2004, and 2007 while all have renewal options ranging from three to five years.

#### ITEM 3 - LEGAL PROCEEDINGS

On September 21, 1989, the Company, Pizza Inn, Inc. (a Delaware corporation) and Memphis Pizza Inns, Inc. filed for protection under the United States Bankruptcy Code in the United States Bankruptcy Court for the Northern District of Texas, Dallas Division. The plan of reorganization, as confirmed by the court, became effective on September 5, 1990. The court retained jurisdiction to help ensure that the plan of reorganization was carried out and to hear any disputes that arose during the five year term of the plan. In May 1996, the court issued its final order finding that the proceedings had been completed and closed the bankruptcy cases.

Certain other pending legal proceedings exist against the Company which the Company believes are not material or have arisen in the ordinary course of its business.

ITEM 4 - SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

No matters were submitted to a vote of security holders during the fourth quarter of the Company's fiscal year 1998.

#### PART II

ITEM 5 - MARKET FOR REGISTRANT'S COMMON EQUITY AND RELATED STOCKHOLDER MATTERS

On September 9, 1998, there were 2,902 stockholders of record of the Company's Common Stock.

The Company's Common Stock is listed on the National Association of Securities Dealers Automated Quotation ("NASDAQ") system under the symbol "PZZI". The following table shows the highest and lowest bid price per share of the Common Stock during each quarterly period within the two most recent fiscal years, as reported by the National Association of Securities Dealers. Such prices reflect inter-dealer quotations, without adjustment for any retail markup, markdown or commission.

		BIU			
		High Low			
1998					
	First Quarter Ended 9/28/97 . Second Quarter Ended 12/28/97 Third Quarter Ended 3/29/98 . Fourth Quarter Ended 6/28/98.				
1997	First Quarter Ended 9/29/96 . Second Quarter Ended 12/29/96 Third Quarter Ended 3/30/97 . Fourth Quarter Ended 6/29/97.	4 13/16 3 11/16 5 4 1/4 4 7/8 3 7/8 4 1/4 3 1/4			

During fiscal 1998 the Board of Directors of the Company declared quarterly cash dividends of \$0.06 per share. For the year ended June 28, 1998 cash dividends declared were approximately \$3.1 million or \$0.24 per share. Any determination to pay cash dividends in the future will be at the discretion of the Company's Board of Directors and will be dependent upon the Company's results of operations, financial condition, capital requirements, contractual restrictions and other factors deemed relevant.

#### ITEM 6 - SELECTED FINANCIAL DATA

The following table contains certain selected financial data for the Company for each of the last five fiscal years through June 28, 1998, and should be read in conjunction with the financial statements and schedules in Item 8 of this report. Earnings per share data for all periods presented have been restated to reflect the computation of earnings per share in accordance with SFAS 128.

	Year Ended									
	June 28, 1998		June 29, June 30, 1997 1996		June 25, 1995			ne 26, 1994		
		(In	tho	usands,	exce	ept per	sha	re amoun	ts)	
SELECTED INCOME STATEMENT DATA:										
Total revenues	\$	68,640	\$	69,123	\$	69,441	\$	62,044	\$	57,378
Income before income taxes		7,023		6,860		5,921		4,845		3,899
Net income		4,880		4,528		3,908		3,198		2,573
Basic earnings per common share		. 38		.35		.30		.24		.19
Diluted earnings per common share		.36		.33		.28		22		.18
Dividends declared per common share		.24		-		-		-		-
SELECTED BALANCE SHEET DATA:										
Total assets		21,773		24,310		24,419		25,803		27,234
Long-term debt and capital lease obligations.		5,454		7,789		7,902		11,039		14,538

Did

ITEM 7 - MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## RESULTS OF OPERATIONS

#### FISCAL 1998 COMPARED TO FISCAL 1997

Diluted earnings per share for fiscal year ended June 28, 1998 grew 9% to \$0.36 from \$0.33. Net income increased 8% to \$4.9 million from \$4.5 million in the prior year. Pre-tax income increased 2% to \$7.0 million from \$6.9 million. The Company considers pre-tax income to be the best measure of its performance due to the significant benefit of its net operating loss carryforwards. These carryforwards, which total \$14.9 million at June 28, 1998, reduce the income taxes paid by the Company from the 34% statutory rate to approximately 2% alternative minimum tax rate. Additionally, the Company was able to reduce its effective tax rate from 34% to 31% primarily due to the recognition of business tax credits in the amount of \$263,000 for fiscal 1998.

Food and supply sales by the Company's distribution division were down 2% or \$1,066,000 as compared to last year. The decrease was primarily due to reductions in international sales of equipment and food. Total international sales declined \$1.5 million primarily due to advance equipment purchases during fiscal year 1997 for new store openings in fiscal year 1998. These decreases were partially offset by an increase of \$555,000 in domestic sales.

Franchise revenue, which includes royalties, license fees and income from area development and foreign master license (collectively, "Territory") sales, decreased 4% or \$282,000 in fiscal 1998. This was primarily due to lower revenue from international master license sales in the current year. Proceeds from Territory sales vary depending on size, demographics and current market development in the Territories. The timing and recognition of Territory sales may vary significantly from year to year. Current year sales include partial recognition of proceeds from the sale of new Territory rights for South Carolina, Virginia, Puerto Rico, Brazil, the Palestinian territories and South Korea. Current year royalties increased 3% or \$159,000, primarily due to the repurchase of area developer rights in Tennessee and portions of Kentucky, which resulted in full royalties being paid directly to the Company through March 1998 when the rights were subsequently resold. Restaurant sales, which consist of retail sales by Company operated training restaurants, remained at the same level compared to the prior year, despite the transfer of a unit in December 1997 to a franchisee. These restaurants' sales on a comparable basis increased 12%.

Other income, which increased \$877,000, consists primarily of interest income and non-recurring revenue items. This was primarily the result of vendors' incentives including the non-cash transfer of the Company's stock valued at \$602,000, the gain on the sale of a Territory and the sale of a state liquor license.

Cost of sales decreased 1% or \$515,000 during fiscal 1998 due to a decrease in food and supply sales. As a percent of sales, cost of sales increased from 86% during fiscal 1997 to 87% in fiscal 1998 primarily due to increases in transportation costs and an increase in allocation of corporate services overhead.

Franchise expenses include selling, general and administrative expenses (primarily wages and travel expenses), directly related to the sale and service of franchises and Territories. These costs increased 8% or \$231,000 from last year primarily due to increases in number of field support employees and a vacant executive position in fiscal 1997 which was filled in fiscal 1998.

General and administrative expenses decreased 7% or \$322,000 in the current year primarily due to the Company's reversal of previously established contingent reserves for foreign litigation related to the Company's former master licensee in Korea and an increase in the corporate services overhead allocation to the distribution center resulting in a corresponding decrease in general and administrative expenses.

Interest expense decreased 24% or \$160,000 in fiscal 1998 as the result of lower debt balances and lower average interest rates.

During fiscal 1998, a total of 82 new Pizza Inn franchise units were opened for business, 66 domestic units and 16 international units. Domestically, 54 units were closed by franchisees or terminated by the Company typically because of unsatisfactory standards of operation or performance. Similarly, 5 international units were closed.

# FISCAL 1997 COMPARED TO FISCAL 1996

Diluted earnings per share for fiscal year ended June 29, 1997 grew 18% to \$0.33 from \$0.28. Net income increased 16% to \$4.5 million from \$3.9 million in the prior year. Pre-tax income also increased 16% to \$6.9 million from \$5.9 million. The Company considers pre-tax income to be the best measure of its performance due to the significant benefit of its net operating loss carryforwards. These carryforwards, which total \$20.6 million at June 29, 1997, reduce the income taxes paid by the Company from the 34% rate expensed on its statements of operations to approximately 2%.

Results of operations for fiscal 1997 include 52 weeks versus 53 weeks for fiscal 1996. The effect of the additional week on prior year revenues and net income was an increase of approximately 2%.

Food and supply sales by the Company's distribution division were up slightly from the previous year. Increased market share on the sale of non-proprietary food, supplies and equipment offset the decrease resulting from the additional week in the prior fiscal year.

Franchise revenue, which includes royalties, license fees and income from area development and foreign master license (collectively, "Territory") sales, decreased 9% or \$662,000 in fiscal 1997. This was primarily due to lower income from Territory sales in the current year. Proceeds from Territory sales vary depending on size, demographics and current market development in the Territories. The timing and recognition of Territory sales may vary significantly from year to year. Current year sales include partial recognition of proceeds from the sale of new Territory rights for South Korea, the Philippines, Brazil, the Palestinian territories and Puerto Rico. Current year royalties also decreased 5% or \$270,000, primarily due to the effect of the additional week of operations in fiscal 1996, as well as the closure during fiscal 1996 of all 39 units in Korea upon termination of the Company's agreement with its former master licensee.

Restaurant sales, which consist of sales from Company operated training units, decreased 8% or \$238,000 during the current year. This was primarily the result of the closing during the third quarter of fiscal 1996 of one of the Company operated units.

Cost of sales decreased 1% during fiscal 1997. While product purchases increased as a result of slightly higher food and supply sales to the Company's franchises, this was offset by cost efficiencies in other areas. Fleet modernization and improvements in routing have reduced transportation costs, warehouse productivity is up, and the Company continues to find opportunities to improve the purchasing process.

Franchise expenses include selling, general and administrative expenses, primarily wages and travel expenses, directly related to the sale and service of franchises and Territories. These costs have remained at the same level as last year.

General and administrative expenses decreased 9% or \$474,000 in the current year. In fiscal 1997 the Company incurred fewer legal fees related to international litigation. In addition, fiscal 1996 included a one-time charge of \$95,000 to write down assets to market value at two Company operated units. Interest expense decreased 24% or 213,000 in fiscal 1997, as the result of lower debt balances and lower average interest rates.

During fiscal 1997, a total of 67 new Pizza Inn franchise units were opened for business. Domestically, 31 units were closed by franchisees or terminated by the Company typically because of unsatisfactory standards of operation or performance. In addition, 20 international units were closed, including all 19 units operated by the Company's former licensee in Taiwan.

### FINANCIAL CONDITION

Cash and cash equivalents remained the same in fiscal 1998 as cash flow generated from operations was used to reduce debt, purchase shares of the Company's own common stock, and pay cash dividends on its common stock. Current year debt payments, totaling \$2.2 million, reduced debt from \$6.9 million to \$4.7 million at June 28, 1998. The Company used \$2.6 million in working capital to reacquire 496,641 shares of its own common stock, at prevailing prices on the open market. The Company also used \$2.3 million to pay cash dividends on its common stock during 1998.

At June 28, 1998, the net deferred tax asset balance was \$6.7 million. During 1998, the Company increased the net deferred tax asset by \$263,000 for general business tax credits due to expire between 2000 and 2001 through a reduction of the tax valuation allowance. The Company believes that it is more likely than not that these credits will be realized prior to expiration due to increased taxable income in recent years.

Management believes that future operations will generate sufficient taxable income, along with the reversal of temporary differences, to fully realize the deferred tax asset, net of a valuation allowance of \$739,000 related to the potential expiration of certain tax credit carryforwards. Future taxable income at the same level as fiscal 1998 would be sufficient for full realization of the net tax asset. Additionally, management believes that taxable income based on recent growth trends of the Company's franchise base should be more than sufficient to enable the Company to realize its deferred tax asset without reliance on material, non-routine income.

While the Company expects to realize substantial benefit from the utilization of its net operating loss carryforwards (which currently total \$14.9 million and expire in 2005) to reduce its federal tax liability, current accounting standards dictate that this benefit can not be reflected in the Company's results of operations. In accordance with SFAS 109, these carryforwards, when utilized, are reflected as a reduction of the deferred tax asset rather than a reduction of income tax expense. This has caused the Company to reflect an amount for federal income tax expense on its statements of operations at an effective corporate rate of 31%, 34% and 34% for fiscal years 1998, 1997 and 1996, respectively. However, the actual amount of taxes paid at the alternative minimum tax rate of approximately 2% is significantly less than the corporate rate reflected on the Company's statement of operations. Historically, the differences between pre-tax earnings for financial reporting purposes and taxable income for tax purposes have consisted of temporary differences arising from the timing of depreciation, deductions for accrued expenses and deferred revenues, as well as permanent differences as a result of financial reporting purposes.

Under the Internal Revenue Code, the utilization of net operating loss and credit carryforwards could be limited if certain changes in ownership of the Company's Common Stock were to occur. The Company's Articles of Incorporation contain certain restrictions which are intended to reduce the likelihood that such changes in ownership would occur.

# LIQUIDITY AND CAPITAL RESOURCES

Cash provided by operations totaled \$6.4 million in fiscal 1998 and was used primarily to service debt, to acquire the Company's common stock, to pay cash dividends on its common stock and to fund capital expenditures.

The Company reduced its debt from \$6.9 million at June 29, 1997 to \$4.7 million at June 28, 1998. In September 1998, the Company signed an agreement with its current lender to extend the term of its existing \$9.5 million revolving credit line through August 2000 and to modify certain financial covenants.

During fiscal 1998, the Company purchased 496,641 shares of its own common stock on the open market for a total price of \$2.6 million and acquired 102,478 shares valued at current market price of \$602,000 in connection with the entering into a new contract with a vendor, bringing the total number of shares in treasury to 2,381,386 as of June 28, 1998. All reacquired shares will be held as treasury stock until retired.

Capital expenditures of \$362,000 during fiscal 1998 primarily consist of build-out costs associated with the acquisition of new space at the corporate offices and upgrading the Company's computer systems.

The Company's future requirements for cash relate primarily to the periodic purchase of its own common stock, capital expenditures, payment of dividends on its common stock and debt repayment. The Company currently considers its common stock to be undervalued, and plans to aggressively purchase its own shares on the open market during fiscal 1999. For the period June 28, 1998 through September 9, 1998, the Company has purchased 758,600 shares for a total amount of \$4,057,735. Although the existing loan agreement does not require the Company to make any scheduled debt reductions, the Company plans to further reduce the bank debt during the second half of fiscal 1999. Anticipated capital

expenditures include information system upgrades and warehouse improvements. During fiscal 1998, the Board of Directors of the Company declared cash dividends on the Company's common stock of approximately \$3.1 million or \$0.24 per share. Declaration of future dividends will be at the discretion of the Board of Directors.

In July 1997, the Company reacquired the area development rights for the majority of Tennessee and portions of Kentucky. The Company paid \$986,000 in cash for these rights, and recorded a long-term asset for the same amount. In March 1998, the Company sold this area development territory for \$986,000 and recognized a gain on the sale of the asset in the amount of \$125,000 which represented amortization of the asset for nine months. This transaction also included the full collection of receivables from the original ownership of this territory totaling an additional \$341,000.

The Company's primary sources of cash are sales from the distribution division, royalties, license fees and Territory sales. Existing area development and master license agreements contain development commitments that should result in future chainwide growth. Related growth in distribution sales and royalties are expected to provide adequate working capital to supply the needs described above. The signing of any new area development or master license agreements, which cannot be predicted with certainty, would also provide significant infusions of cash.

## ECONOMIC FACTORS

The costs of operations, including labor, supplies, utilities, financing and rental costs, to the Company and its franchisees, can be significantly affected by inflation and other economic factors. Increases in any such costs would result in higher costs to the Company and its franchisees, which may be partially offset by price increases and increased efficiencies in operations. The Company's revenues are also affected by local economic trends where units are concentrated. The Company intends to pursue franchise development in new markets in the United States and other countries, which would mitigate the impact of local economic factors.

The Company has assessed its computerized systems to determine their ability to correctly identify the year 2000 and is devoting the necessary internal and external resources to replace, upgrade or modify all significant systems related to the year 2000. The Company's assessment, purchase of new equipment and installation of new software are completed. The conversion and testing of data are scheduled to begin in October 1998. We anticipate that all of our systems will be year 2000 compliant by June 1999. The Company's existing software system has a carrying value of \$183,000 at June 29, 1998 which will be amortized over twelve months through June 1999.

Because third party computer failures could also have a material impact on our ability to conduct business, confirmations are being requested from our material vendors and suppliers to certify that plans are being developed to address and become compliant with the year 2000 issues. The Company believes that any year 2000 impact on its franchisee base will have no material effect on the Company since sales information is not currently communicated through computer systems. Through the assessment of the Company's non-information technology systems, management has determined that no modifications are required for year 2000 compliance in this area.

Currently the Company can not clearly identify or therefore address the most reasonably likely worse case scenario regarding year 2000 compliance. Additionally, we plan to have all new compliance systems noted above fully implemented by June 1999. Therefore, management does not believe there is an immediate need for a contingency plan. However, during the implementation process, management plans to closely monitor any problems which should arise requiring a contingency plan and to then expeditiously develop such alternative plans based on these specific needs.

New software, testing, and conversion of systems and applications will cost approximately \$450,000 and new hardware components will cost approximately \$300,000. Total system upgrades are expected to position the Company for anticipated future growth and enhance corporate service capabilities. Of these costs, approximately \$86,000 had been incurred by year-end 1998. All the above capital expenditures are expected to be funded through a 36-month lease.

This report contains certain forward-looking statements (as such term is defined in the Private Securities Litigation Reform Act of 1995) relating to the Company that are based on the beliefs of the management of the Company, as well as assumptions and estimates made by and information currently available to the Company's management. When used in this report, the words "anticipate," "believe," "estimate," "expect," "intend" and similar expressions, as they relate to the Company or the Company's management, identify forward-looking statements. Such statements reflect the current views of the Company with respect to future events and are subject to certain risks, uncertainties and assumptions relating to the operations and results of operations of the Company as well as its customers and suppliers, including as a result of competitive factors and pricing pressures, shifts in market demand, general economic conditions and other factors including but not limited to, changes in demand for Pizza Inn products or franchises, the impact of competitors' actions, changes in prices or supplies of food ingredients, and restrictions on international trade and business. Should one or more of these risks or uncertainties materialize, or should underlying assumptions or estimates prove incorrect, actual results may vary materially from those described herein as anticipated, believed, estimated, expected or intended.

## PIZZA INN, INC.

Index to Financial Statements and Schedules:

#### FINANCIAL STATEMENTS

Report of Independent Accountants	15
Consolidated Statements of Operations for the years ended June 28, 1998, June 29, 1997, and June 30, 1996	16
Consolidated Balance Sheets at June 28, 1998 and June 29, 1997	17
Consolidated Statements of Shareholders' Equity for the years ended June 28, 1998, June 29, 1997, and June 30, 1996	18
Consolidated Statements of Cash Flows for the years ended June 28, 1998, June 29,1997, and June 30, 1996	19
Notes to Consolidated Financial Statements	21
FINANCIAL STATEMENT SCHEDULES	
Schedule II - Consolidated Valuation and Qualifying Accounts	33
All other schedules are omitted because they are not applicable, not	

required or because the required information is included in the consolidated financial statements or notes thereto.

# REPORT OF INDEPENDENT ACCOUNTANTS

To the Board of Directors and Shareholders of Pizza Inn, Inc.

In our opinion, the consolidated financial statements listed in the accompanying index present fairly, in all material respects, the financial position of Pizza Inn, Inc. (the "Company") and its subsidiaries at June 28, 1998 and June 29, 1997, and the results of their operations and their cash flows for each of the three years in the period ended June 28, 1998, in conformity with generally accepted accounting principles. These financial statements are the responsibility of the Company's management; our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits of these statements in accordance with generally accepted auditing standards which require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for the opinion expressed above.

PricewaterhouseCoopers LLP

Dallas, Texas August 17, 1998

#### PIZZA INN, INC. CONSOLIDATED STATEMENTS OF OPERATIONS (IN THOUSANDS, EXCEPT PER SHARE AMOUNTS)

	YEAR ENDED					
REVENUES:	,	JUNE 29, 1997				
Food and supply sales	6,468 2,684 997	\$ 59,557 6,750 2,696 120 	7,412 2,934 272			
	08,040	09,123	09,441			
COSTS AND EXPENSES: Cost of sales		2,978 4,879 110 662	3,019 5,353 - 875			
INCOME BEFORE INCOME TAXES	7,023	6,860	5,921			

Provision for income taxes	2,143	2,332	2,013
NET INCOME		\$    4,528 =======	
BASIC EARNINGS PER COMMON SHARE		\$ 0.35 ======	
DILUTED EARNINGS PER COMMON SHARE		\$ 0.33 ======	
DIVIDENDS DECLARED PER COMMON SHARE		\$- =======	
WEIGHTED AVERAGE COMMON SHARES		12,873 =======	
WEIGHTED AVERAGE COMMON AND DILUTIVE POTENTIAL COMMON SHARES	13,468	13,707	13,872 ======

See accompanying Notes to Consolidated Financial Statements.

PIZZA INN, INC. CONSOLIDATED BALANCE SHEETS (IN THOUSANDS)

ASSETS	JUNE 28, 1998	1997
CURRENT ASSETS		
Cash and cash equivalents	6,021 741 1,953	6,711 593 2,224
Total current assets	11,606 1,921 761	12,312 2,044 934
OTHER ASSETS Long-term notes receivable, less allowance for doubtful accounts of \$8 and \$122, respectively	344 \$ 21,773	149 379 \$ 24,310
LIABILITIES AND SHAREHOLDERS' EQUITY CURRENT LIABILITIES Accounts payable - trade	\$ 2,014 2,507 125	\$ 1,482 2,917 115
Total current liabilities	4,646	4,514
LONG-TERM LIABILITIES Long-term debt	754	6,910 879 786
	10,856	13,089
COMMITMENTS AND CONTINGENCIES (See Note I)		
<pre>SHAREHOLDERS' EQUITY Common Stock, \$.01 par value; authorized 26,000,000 shares; outstanding 12,528,436 and 12,713,562 shares, respectively (after deducting shares in treasury: 1998 - 2,381,386; 1997 -1,790,416) Additional paid-in capital</pre>	10,917 \$ 21,773	127 4,061 7,033  11,221 \$ 24,310

# PIZZA INN, INC. CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY (IN THOUSANDS)

	COMMON STOCK SHARES		AMOUNT	A 	ADDITIONAL PAID-IN CAPITAL		RETAINED EARNINGS		TOTAL
BALANCE, JUNE 25, 1995	13,527	\$	135	\$	3,974	\$	3,293	\$	7,402
Stock options exercised	291 (941) -		3 (9) -		491 (781) -		(2,908) 3,908		494 (3,698) 3,908
BALANCE, JUNE 30, 1996	12,877	\$	129	\$	3,684	\$	4,293	\$	8,106
Stock options exercised	267 (430) -		2 (4) -		503 (126) -		(1,788) 4,528		505 (1,918) 4,528
BALANCE, JUNE 29, 1997	12,714	\$	127	\$	4,061	\$	7,033	\$	11,221
Stock options exercised Tax benefits associated with stock options Dividends declared Acquisition of treasury stock (see Note K) Net income	414 (600)		4 (6)		1,247 (179) - (218) -		(3,052) (2,980) 4,880		1,251 (179) (3,052) (3,204) 4,880
BALANCE, JUNE 28, 1998	12,528 ======	\$ ===	125	\$ ===	4,911	\$ ==	5,881	\$ ===	10,917

See accompanying Notes to Consolidated Financial Statements.

# PIZZA INN, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS (IN THOUSANDS)

	YEAR ENDED				
	JUNE 28, 1998	JUNE 29, 1997	JUNE 30, 1996		
CASH FLOWS FROM OPERATING ACTIVITIES:					
Net income	\$ 4,880 \$	\$ 4,528	\$ 3,908		
Depreciation and amortization.	902	707	595		
Provision for bad debt	230	110	595		
Income from transfer of Pizza Inn stock (see Note K) Utilization of pre-reorganization net operating	(602)	-	-		
loss carryforwards	1,787	2,195	1,895		
Restricted cash and short-term investments	-	360	(7)		
Notes and accounts receivable	25	(762)	(1,002)		
Inventories	271	(305)	(329)		
Accounts payable - trade	532	(849)	1,147		
Accrued expenses	(1,170)	(241)	(183)		
Prepaid expenses and other	(408)	(23)	195		
CASH PROVIDED BY OPERATING ACTIVITIES	6,447	5,720	6,219		
CASH FLOWS FROM INVESTING ACTIVITIES:					
Capital expenditures	(362) (986) 986	(628) - -	(639)		
Proceeds from sales of assets	65	-	84		
CASH USED FOR INVESTING ACTIVITIES	(297)	(628)	(555)		
CASH FLOWS FROM FINANCING ACTIVITIES:					
Repayments of long-term bank debt and capital lease obligations	(2,325) (2,292)	(2,000)	(3,479)		

Proceeds from exercise of stock options	1,072	505	494
	(2,602)	(1,918)	(3,698)
CASH USED FOR FINANCING ACTIVITIES	(6,147)	(3,413)	(6,683)
Net increase (decrease) in cash and cash equivalents	(12)	1,384	(1,019)
Cash and cash equivalents, beginning of period	2,332	653	1,672
Cash and cash equivalents, end of period	\$2,335	\$2,332	\$ 653

See accompanying Notes to Consolidated Financial Statements.

# SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION (IN THOUSANDS)

	YEAR ENDED					
	JUNE 28, 1998	JUNE 30, 1996				
CASH PAYMENTS FOR: Interest	\$ 526 160	\$ 612 150	\$ 880 110			

NONCASH FINANCING AND INVESTING

ACTIVITIES:

Capital lease obligations	incurred	\$	- \$	- \$	477
---------------------------	----------	----	------	------	-----

# PIZZA INN, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

NOTE A - ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

#### DESCRIPTION OF BUSINESS:

Pizza Inn, Inc. (the "Company"), a Missouri corporation incorporated in 1983, is the successor to a Texas company of the same name which was incorporated in 1961. The Company is the franchisor and food and supply distributor to a system of restaurants operating under the trade name "Pizza Inn" (R).

On June 28, 1998 the Pizza Inn system consisted of ----508 locations, including four Company operated units and 504 franchised units. The Company is currently franchised in 22 states and 18 foreign countries. Domestic units are located predominantly in the southern half of the United States, with Texas, North Carolina and Arkansas accounting for approximately 29%, 15%, and 11%, respectively, of the total. Norco Distributing Company ("Norco"), a division of the Company, distributes food products, equipment, and other supplies to units in the United States and, to the extent feasible, in other countries.

PRINCIPLES OF CONSOLIDATION:

The consolidated financial statements include the accounts of the Company and its wholly-owned subsidiaries. All appropriate intercompany balances and transactions have been eliminated. Certain prior year amounts have been reclassified to conform with current year presentation.

## CASH AND CASH EQUIVALENTS:

The Company considers all highly liquid investments purchased with an original maturity of three months or less to be cash equivalents.

## INVENTORIES:

Inventories, which consist primarily of food, paper products, supplies and equipment located at the Company's distribution center, are stated at the lower of FIFO (first-in, first-out) cost or market.

## PROPERTY, PLANT AND EQUIPMENT:

Property, plant and equipment, including property under capital leases, is stated at cost less accumulated depreciation. Depreciation is computed on the straight-line method over the useful lives of the assets or, in the case of leasehold improvements, over the term of the lease, if shorter. The useful lives of the assets range from seven to eight years.

It is the Company's policy to periodically review the net realizable value of its long-lived assets through an assessment of the estimated future cash flows related to such assets. In the event that assets are found to be carried at amounts which are in excess of estimated gross future cash flows, then the assets will be adjusted for impairment to a level commensurate with a discounted cash flow analysis of the underlying assets. Based upon its most recent analysis, the Company believes no impairment of long-lived assets exists at June 28, 1998.

#### ACCOUNTS RECEIVABLE:

Accounts receivable consists primarily of receivables from food and supply sales and franchise royalties. The Company records a provision for doubtful receivables to allow for any amounts which may be unrecoverable. For the years ended June 28, 1998 and June 29, 1997, provisions of \$230,000 and \$110,000 were recorded, respectively. No provision was recorded for the year ended June 30, 1996.

#### NOTES RECEIVABLE:

Notes receivable primarily consist of notes from franchisees for the purchase of area development and master license territories and the refinancing of existing trade receivables. These notes generally have terms ranging from one to five years, with interest rates of 8% to 12%. The Company records a provision for doubtful receivables to allow for any amounts which may be unrecoverable.

#### INCOME TAXES:

Income taxes are accounted for using the asset and liability method pursuant to Statement of Financial Accounting Standards No. 109, "Accounting for Income Taxes" ("SFAS 109"). Deferred taxes are recognized for the tax consequences of "temporary differences" by applying enacted statutory tax rates applicable to future years to differences between the financial statement and carrying amounts and the tax bases of existing assets and liabilities. The effect on deferred taxes for a change in tax rates is recognized in income in the period that includes the enactment date. In addition, FAS 109 requires the recognition of future tax benefits to the extent that realization of such benefits are more likely than not.

## TREASURY STOCK:

The excess of the cost of shares acquired for the treasury over par value is allocated to additional paid-in capital based on the per share amount of additional capital for all shares in the same issue, with any difference charged to retained earnings. All reacquired shares will be held in treasury until retired.

# DISTRIBUTION DIVISION OPERATIONS:

The Company's Norco division sells food, supplies and equipment to franchisees on trade accounts under terms common in the industry. Revenue from such sales is recognized upon shipment. Norco sales are reflected under the caption "food and supply sales."

## FRANCHISE REVENUE:

Franchise revenue consists of income from license fees, royalties, and area development and foreign master license (collectively, "Territory") sales. License fees are recognized as income when there has been substantial performance of the agreement by both the franchisee and the Company, generally at the time the unit is opened. Royalties are recognized as income when earned. For the years ended June 28, 1998, June 29, 1997 and June 30, 1996, 84%, 78% and 75%, respectively, of franchise revenue was comprised of recurring royalties.

Territory sales are the fees paid by selected experienced restaurant operators to the Company for the right to develop Pizza Inn restaurants in specific geographical territories. When the Company has no continuing substantive obligations of performance to the area developer or master licensee regarding the fee, the Company recognizes the fee to the extent of cash received. If continuing obligations exist, fees are recognized ratably during the performance of those obligations. Territory fees recognized as income for the years ended June 28, 1998, June 29, 1997 and June 30, 1996 were \$666,000, \$1,154,000 and \$1,630,000 respectively.

DISCLOSURE ABOUT FAIR VALUE OF FINANCIAL INSTRUMENTS:

The carrying amounts of short-term investments, accounts and notes receivable, and debt approximate fair value.

# USE OF MANAGEMENT ESTIMATES:

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, and related revenues and expenses and disclosure of gain and loss contingencies at the date of the financial statements. Actual results could differ from those estimates.

#### FISCAL YEAR:

The Company's fiscal year ends on the last Sunday in June. Fiscal years ended June 28, 1998 and June 29, 1997 contained 52 weeks, and fiscal year ended June 30, 1996 contained 53 weeks.

# NEW PRONOUNCEMENTS:

In June 1997, the Financial Accounting Standards Board ("FASB") issued Statement No. 130, "Reporting Comprehensive Income" ("SFAS 130") effective for fiscal years beginning after December 15, 1997. SFAS 130 establishes standards for the reporting and display of comprehensive income and its components in a full set of financial statements. The adoption of this statement in fiscal 1999 is not expected to have an affect on the Company's financial statements.

In June 1997, the FASB issued Statement No. 131, "Disclosures about Segments of

an Enterprise and Related Information" ("SFAS 131") effective for fiscal years beginning after December 31, 1997. SFAS 131 requires companies to disclose certain information about their operating segments, their products and services, their major customers and the geographic areas in which they operate. The determination of reportable segments under SFAS 131 is based on material segments of a company whose operating results are regularly reviewed by the Company's chief operating decision maker in determining allocation of resources between the segments and assessing their performance. The Company is presently evaluating its reporting requirements under this standard.

#### NOTE B - PROPERTY, PLANT AND EQUIPMENT:

Property, plant and equipment and property under capital leases consist of the following (in thousands):

	JUNE 28, 1998	JUNE 29, 1997
Property, plant and equipment: Equipment, furniture and fixtures Leasehold improvements	\$ 3,992 1,326	\$ 3,732 1,224
Less: accumulated depreciation	5,318 (3,397)	4,956 (2,912)
	\$ 1,921	\$  2,044 ======
Assets under capital leases:		
Real Estate	\$ 118 1,396	\$ 118 1,396
Less: accumulated amortization	1,514 (753)	1,514 (580)
	\$ 761 =======	\$     934 ======

Depreciation and amortization expense was \$902,000, \$707,000, and \$595,000 for the years ended June 28, 1998, June 29, 1997, and June 30, 1996, respectively.

NOTE C - ACCRUED EXPENSES:

Accrued expenses consist of the following (in thousands):

JUNE 28, 1998	JUNE 29, 1997
\$ 824 35 237 760	\$ 1,145 309 624 -
651	839
\$   2,507	\$ 2,917
	\$ 824 35 237 760 651

#### NOTE D - LONG-TERM DEBT:

In December 1994, the Company entered into a loan agreement (the "Loan Agreement") with two banks, in which the Company refinanced its existing indebtedness of \$14 million under a term loan facility which was to mature in November 1998. The Loan Agreement also provided for a \$1 million revolving credit line, which was renewable in November 1997. Interest on both the term loan and the revolving credit line was payable monthly. Interest was provided for at a rate equal to prime plus an interest rate margin from 0.5% to 1.25% or, at the Company's option, at the Eurodollar rate plus 1.25% to 2.25%. The interest rate margin was based on the Company's performance under certain financial ratio tests. A 0.5% annual commitment fee was payable on any unused portion of the revolving credit line.

Principal payments on the term loan were payable quarterly, with a balloon payment due at the end of the term. The Loan Agreement contained covenants which, among other things, required the Company to satisfy certain financial ratios and restricted additional debt and payment of dividends. The indebtedness was secured by essentially all of the Company's assets.

In August 1997, the Company signed a new agreement (the "New Loan Agreement") with its current lender, Wells Fargo, to refinance its debt under a new revolving credit facility. The new \$9.5 million revolving credit line replaced the Company's \$6.9 million term loan and its \$1 million revolving credit line. The revolving credit note matures in August 1999 and is secured by essentially all of the Company's assets. Amounts outstanding under the New Loan Agreement were \$4.7 million and \$6.9 million at fiscal year end 1998 and 1997, respectively.

Interest on the revolving credit line is payable monthly. Interest is provided

for at a rate equal to prime plus an interest rate margin from -1.0% to 0.0% or, at the Company's option, at the Eurodollar rate plus 1.25% to 2.25%. The interest rate margin is based on the Company's performance under certain financial ratio tests. As of June 28, 1998, the Company was in compliance with all of its debt covenants. A 0.5% annual commitment fee is payable on any unused portion of the revolving credit line. As of June 28, 1998 and June 29, 1997, the Company's effective interest rates were 6.91% and 6.94%, respectively (with a Eurodollar rate basis).

The New Loan Agreement contains covenants which, among other things, require the Company to satisfy certain financial ratios and restrict additional debt. In accordance with SFAS 6, "Classification of Short-Term Obligations Expected to be Refinanced", the entire balance outstanding under the Loan Agreement at June 29, 1997 was classified as long-term to reflect the provisions of the New Loan Agreement.

PIBCO, Ltd., a wholly owned insurance subsidiary of the Company, in the normal course of operations, arranged for the issuance of a letter of credit to reinsurers to secure loss reserves. At June 28, 1998 and June 29, 1997 this letter of credit was secured under the Company's revolving line of credit. Loss reserves for approximately the same amount have been recorded by PIBCO, Ltd. and are reflected as current liabilities in the Company's financial statements.

In September 1998, the Company signed an agreement with its current lender to extend the term of its existing \$9.5 million revolving credit line through August 2000 and to modify certain financial covenants.

NOTE E - INCOME TAXES:

The effective federal income tax rate did not vary from the statutory rate of 34% for the years ended June 29, 1997 and June 30, 1996. However, the effective federal income tax rate varied from the statutory rate for the year ended June 28, 1998 as follows:

	June 28,
	1998
(in thousands)	
Federal income toward based on O.M.	

Federal income taxes based on 34%	
of book income	\$ 2,388
Permanent adjustments	(102)
Change in valuation allowance	(638)
Expired credits	375
Other	120
	\$ 2,143
	=======================================

Income tax expense consists of the following (in thousands):

	JUNE 28, 1998		JUNE 29, 1997		JUNE 30, 1996	
Federal:						
Current	\$	356	\$	137	\$	118
Deferred		1,787		2,195		1,895
Provision for income taxes	\$	2,143	\$	2,332	\$	2,013
	===	======	===	======	==:	======

The tax effects of temporary differences which give rise to the net deferred tax assets (liabilities) consisted of the following (in thousands):

	JUNE 28, 1998	JUNE 29, 1997
Reserve for bad debt Depreciable assets Deferred fees Other reserves NOL carryforwards Credit carryforwards	\$ 382 507 70 (212) 5,100 1,597	
Gross deferred tax asset	\$7,444	\$9,869
Valuation allowance	(739)	(1,377)
Net deferred tax asset .	\$ 6,705	\$    8,492

As of June 28, 1998, the Company had \$14.9 million of net operating loss carryforwards that expire in 2005. The Company also had \$1.0 million of general business credit carryforwards expiring between 1999 and 2001 and \$558,000 of minimum tax credits that can be carried forward indefinitely. The valuation allowance was established upon adoption of SFAS 109, since it is more likely than not that a portion of certain of the general business credit carryforwards will expire before they can be utilized.

In fiscal 1998, the Company increased the net deferred tax asset by \$263,000 for general business tax credits due to expire between 2000 and 2001 through a reduction of the tax valuation allowance. The Company believes that it is more likely than not that these credits will be realized prior to expiration due to increased taxable income in recent years.

Under the Internal Revenue Code, the utilization of net operating loss and credit carryforwards could be limited if certain changes in ownership of the Company's Common Stock were to occur. The Company's Articles of Incorporation contain certain restrictions which are intended to reduce the likelihood that such changes in ownership would occur.

#### NOTE F - LEASES:

All of the real property occupied by the Company operated restaurants is leased for initial terms ranging from five to twenty-five years with renewal options ranging from five to fifteen years. Most of the lease agreements contain either provisions requiring additional rent if sales exceed specified amounts, or escalation clauses based on changes in the Consumer Price Index.

The Company leases 23,402 square feet in Dallas, Texas for its corporate office and 76,700 square feet in Grand Prairie, Texas for its Norco warehouse and office facilities under operating leases. The leases expire in 2003 and 2001, respectively. The Company also leases 2,736 square feet in Addison, Texas for its training facility with a term expiring in 2001.

The Company's distribution division currently leases a significant portion of its transportation equipment under leases with terms from five to seven years under operating and capital leases. Some of the leases include fair market value purchase options at the end of the term.

Future minimum rental payments under non-cancelable leases with initial or remaining terms of one year or more at June 28, 1998 are as follows (in thousands):

	Capital Leases	Operating Leases
1999	\$ 193 193 193 310 91 131	\$ 838 763 613 497 310 331
	\$ 1,111	\$ 3,352
Less amount representing interest	(232)	
Present value of total obligations under capital leases	879 (125)	
Long-term capital lease obligations	\$	

Rental expense consisted of the following (in thousands):

	Year Ended June 28, 1998			ar Ended Ine 29, 1997	Year Ended June 30, 1996		
Minimum rentals Contingent rentals Sublease rentals .	\$	1,193 15 (87)	\$	1,117 11 (90)	\$	1,068 11 (127)	
	\$	1,121	\$	1,038	\$	952	
	============		====	========	====	==========	

In August 1998, the Company entered into a new lease agreement for computer software and hardware equipment. The term of this agreement is 36 months and future minimum lease payments under this agreement total approximately \$827,000.

In September 1998, the Company's distribution division entered into a new lease agreement for transportation equipment. The agreement will extend through

August 2002 and provide a modernized fleet for distribution of goods. Future minimum lease payments under this agreement total \$1,754,000.

# NOTE G - EMPLOYEE BENEFITS:

The Company has a tax advantaged savings plan which is designed to meet the requirements of Section 401(k) of the Internal Revenue Code (the "Code"). The current plan is a modified continuation of a similar savings plan established by the Company in 1985. Employees who have completed six months of service and are at least 21 years of age are eligible to participate in the plan. The plan provides that participating employees may elect to have between 1% and 15% of their compensation deferred and contributed to the plan. From January 1, 1993 through January 1, 1998, the Company contributed on behalf of each participating employee an amount equal to 50% of the first 3% and 25% of next 3% of the employee's contribution. Effective January 1, 1998, the Company contributes on behalf of each participating employee an amount equal to 50% of the first 3% and 25% of next 3% of the employee's contribution. Separate accounts are maintained with respect to contributions made on behalf of each participating employee Retirement Income Security Act and is a profit sharing plan as defined in Section 401 of the Code. The Company is the administrator of the plan. Participants may direct elective deferrals and earnings thereon and employer matching contributions and earnings thereon are invested in Common Stock of the Company.

For the years ended June 28, 1998, June 29, 1997, and June 30, 1996, total matching contributions to the tax advantaged savings plan by the Company on behalf of participating employees were \$116,862, \$58,774, and \$60,394, respectively.

# NOTE H - STOCK OPTIONS:

On September 1, 1992, the Company adopted the 1992 Stock Award Plan (the "1992 Plan"). All officers, employees and elected outside directors are eligible to participate. The Company's 1992 Plan is a combined nonqualified stock option and stock appreciation rights arrangement. A total of two million shares of Pizza Inn, Inc. Common Stock were originally authorized to be awarded under the 1992 Plan. A total of 973,073 options were actually granted under the 1992 Plan") was approved by the Company's shareholders with a plan effective date of October 13, 1993. Officers and employees of the Company are eligible to receive stock on the date of grant, are subject to various vesting and exercise periods ranging from six months to three years, and may be designated as incentive options (permitting the participant to defer resulting federal income taxes). Originally, a total of two million shares of Common Stock were authorized to be issued under the 1993 Plan. In December 1996 and 1997, the Company's shareholders approved amendments to the 1993 plan increasing by 500,000 shares, in each year, the aggregate number of shares of common stock issuable under the 1910.

The 1993 Outside Directors Stock Award Plan (the "1993 Directors Plan") was also adopted by the Company effective as of October 13, 1993. Directors who are not employed by the Company are eligible to receive stock options under the 1993 Directors Plan. Options are granted, up to 20,000 shares per year, to each outside director who purchased a matching number of shares of Common Stock of the Company during the preceding year. Options are granted at market value of the stock on the first day of the fiscal year, which is also the date of grant, and vesting and exercise periods begin after one year. A total of 200,000 shares of Company Common Stock are authorized to be issued pursuant to the 1993 Directors Plan.

A summary of stock option transactions under all of the Company's stock option plans and information about fixed-price stock options follows:

#### SUMMARY OF STOCK OPTION TRANSACTIONS

	Shares	 V	une 28, 1998 Weighted- Average Exercise Price	Shares		weighted- Average Exercise Price	Shares	Wei Av E>	30, 1996 Ighted- Verage Kercise Price
Outstanding at beginning of year	3,143,639	\$	3.08	2,608,356	\$	2.82	2,181,073	\$	2.22
Granted	110,000 (413,773) (164,500)	\$ \$ \$	4.85 2.14 3.58	876,783 (266,500) (75,000)	\$ \$ \$	3.56 1.90 3.74	781,283 (291,500) (62,500)	\$ \$ \$	4.06 1.70 2.50
Outstanding at end of year	2,675,366	\$ ===	3.27	3,143,639 ========	\$ ===	3.08	2,608,356 ======	\$	2.82
Exercisable at end of year	2,274,916	\$	3.15	2,076,856	\$	2.84	1,625,856	\$	2.27
Weighted-average fair value of options granted during the year.		\$	1.25		\$	0.89		\$	1.21

		Options Outstanding			Options Exercisable			
Range of Exercise Prices	Weighted- Average Shares Outstanding at June 28, 1998	Remaining Contractural Life (Years)	E	Weighted- Average xercise Price	Shares Exercisable at June 28, 1998	I	Weighted- Average Exercise Price	
2.25 - 3.25	1,182,750	1.79	\$	2.50	1,138,750	\$	2.50	
3.44 - 4.25	1,362,616	5.00	\$	3.78	1,132,833	\$	3.81	
4.38 - 5.25	130,000	6.97	\$	4.79	3,333	\$	4.63	
2.25 - 5.25	2,675,366	3.70	\$	3.27	2,274,916	\$	3.15	
					===================			

Pro forma information regarding net income and earnings per share is required to be determined as if the Company had accounted for its stock options granted subsequent to June 25, 1995 under the fair value method of SFAS 123, "Accounting for Stock-Based Compensation". The fair value of options granted in fiscal 1996, 1997 and 1998 was estimated at the date of grant using a Black-Scholes option pricing model with the following weighted average assumptions: risk-free interest rates ranging from 5.5% to 6.5%, expected volatility of 43.3% to 50.8%, expected dividend yield of 4.6% to 8.9% and expected lives of 2 to 6 years.

For purposes of pro forma disclosures, the estimated fair value of the stock options is amortized over the option vesting periods. The Company's pro forma information follows (in thousands, except for earnings per share information):

	June 28	, 1998	June	29, 1997	June 30, 1996			
As Rep	orted	Pro Forma	As Reported	Pro Forma	As Reported	Pro Forma		
Net income \$ Basic earning per share\$ \$ Diluted earnings per share\$	4,880 0.38 0.36	\$ 0.35	\$ 0.35	\$ 0.31	\$ 0.30	\$ 0.29		

The effects of applying SFAS 123 in this pro forma disclosure are not indicative of future amounts as the pro forma amounts above do not include the impact of additional awards anticipated in future years.

## NOTE I - COMMITMENTS AND CONTINGENCIES:

The Company is subject to various claims and contingencies related to employment agreements, lawsuits, taxes, food product purchase contracts and other matters arising out of the normal course of business. Management believes that any liabilities arising from these claims and contingencies are either covered by insurance or would not have a material adverse effect on the Company's annual results of operations or financial condition.

NOTE J - RELATED PARTIES:

One of the individuals nominated by the Company and elected to serve on its Board of Directors is a franchisee. This franchisee currently operates a total of 20 restaurants located in Arkansas, Texas and Missouri. Purchases by this franchisee comprised 8% of the Company's total food and supply sales in fiscal 1998. Royalties and license fees and area development sales from this franchisee comprised 3% of the Company's total franchise revenues in fiscal 1998. As franchised units, his restaurants pay royalties to the Company and purchase a majority of their food and supplies from the Company's distribution division. As of June 28, 1998, his accounts and note payable to the Company were \$1,242,011.

The Company believes the above transactions were at the same prices and on the same terms available to non-related third parties.

NOTE K - TREASURY STOCK:

In July 1996, in order to further reduce future administrative costs related to small shareholder accounts, the Company implemented an odd lot buy-back program to purchase Common Stock for \$5.25 per share from shareholders who own less than 100 shares. Under this program, the Company purchased 8,149 shares at a total cost of \$42,782.

For the period of September 1995 through June 1998, the Company purchased 1,597,341 shares of its own Common Stock from time to time on the open market at a total cost of \$7.6 million. Additionally, in May 1998, the Company acquired 102,478 shares in connection with entering into a new contract with a vendor. This non-cash treasury share acquisition is recorded in other income at current market value in the amount of \$602,000. The purchases of common shares

described above were funded from working capital, and reduced the Company's outstanding shares by approximately 13%.

As of August 17, 1998 the Company had purchased 333,200 shares for a total amount of \$1,859,671. All reacquired shares will be held as treasury until retired.

# NOTE L - EARNINGS PER SHARE:

Effective December 28, 1997, the Company adopted SFAS 128, "Earnings Per Share", which establishes standards for computing and presenting earnings per share (EPS). The statement requires dual presentation of basic and diluted EPS on the face of the income statement for entities with complex capital structures and requires a reconciliation of the numerator and denominator of the basic EPS computation, to the numerator and denominator of the diluted EPS calculation. Basic EPS excludes the effect of potentially dilutive securities while diluted EPS reflects the potential dilution that would occur if securities or other contracts to issue common stock were exercised, converted or resulted in the issuance of common stock that then shared in the earnings of the entity. SFAS 128 requires restatement of earnings per share for prior periods. Accordingly, earnings per share data for all periods presented have been restated to reflect the computation of earnings per share in accordance with provisions of SFAS 128. The following table show the reconciliation of the numerator and denominator of the basic EPS calculation to the numerator and denominator of the diluted EPS calculation to the numerator and denominator of the diluted EPS calculation of earnings per share in accordance with provisions of SFAS 128.

		SHARES (DENOMINATOR)	
YEAR ENDED JUNE 28, 1998 BASIC EPS Income Available to Common Shareholders Effect of Dilutive Securities - Stock Options	\$ 4,880	12,692 776	\$ 0.38
DILUTED EPS Income Available to Common Shareholders & Assumed Conversions	\$		\$ 0.36 ======
YEAR ENDED JUNE 29, 1997 BASIC EPS Income Available to Common Shareholders Effect of Dilutive Securities - Stock Options	\$ 4,528	12,873 834	\$ 0.35
DILUTED EPS Income Available to Common Shareholders & Assumed Conversions	\$		
YEAR ENDED JUNE 30, 1996 BASIC EPS Income Available to Common Shareholders Effect of Dilutive Securities - Stock Options	\$ 3,908	13,209 663	\$ 0.30
DILUTED EPS Income Available to Common Shareholders & Assumed Conversions	\$	13,872	\$ 0.28 ======

NOTE M - QUARTERLY RESULTS OF OPERATIONS (UNAUDITED):

The following summarizes the unaudited quarterly results of operations for the fiscal years ended June 28, 1998 and June 29, 1997 (in thousands, except per share amounts):

	Quarter Ended									
	September 28, 1997		December 28, 1997		March 29, 1998		June 28, 1998			
FISCAL YEAR 1998 Revenues	\$	17,050	¢	17,070	¢	16,864	\$	17,656		
Gross Profit	Ψ	17,050	φ	17,070	Ψ	10,004	φ	17,050		
		1,793		1,914		1,505		2,313		
Net Income		1,091		1,185		1,179		1,424		
Basic earnings per share on net income		0.09		0.09		0.09		0.11		
Diluted earnings per share on net income	е	0.08		0.09		0.09		0.11		

		ber 29, 996 		mber 29, 1996 	Mai	rch 30, 1997		ne 29, 1997 
FISCAL YEAR 1997 Revenues	\$	17,734	\$	17,559	\$	16,503	\$	17,327
Gross Profit		1,701		1,933		1,784		2,104
Net Income		996		1,165		1,076		1,291
Basic earnings per share on net income Diluted earnings per share on net incom	ne	0.08 0.07		0.09 0.08		0.08 0.08		0.10 0.10

SCHEDULE II

#### PIZZA INN, INC. CONSOLIDATED VALUATION AND QUALIFYING ACCOUNTS (In thousands)

	CE AT NNING ERIOD	ADDITI CHARGED TO COST AND EXPENSE		IONS CHARGED TO OTHER ACCOUNTS		DEDUCTIONS (1)		BALANCE AT END OF PERIOD	
YEAR ENDED JUNE 28, 1998 Allowance for doubtful accounts and notes	\$ 1,121	\$	230	\$	-	\$	(344)	\$	1,007
YEAR ENDED JUNE 29, 1997 Allowance for doubtful accounts and notes	963		110		-		48	\$	1,121
YEAR ENDED JUNE 30, 1996 Allowance for doubtful accounts and notes	1,318		-		-		(355)	\$	963

(1) Write-off of receivables, net of recoveries.

ITEM 9 - CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

There are no events to report under this item.

# PART III

ITEM 10 - DIRECTORS AND EXECUTIVE OFFICERS OF THE REGISTRANT

The information required by this Item is included in the Company's definitive Proxy Statement to be filed pursuant to Regulation 14A in connection with the Company's annual meeting of shareholders to be held in December 1998 (the "Proxy Statement"), and is incorporated herein by reference.

ITEM 11 - EXECUTIVE COMPENSATION

	The	information	required	by	' this	Item	is	included	in	the	Proxy	Statement
and	is	incorporated	herein b	y	refere	ence.						

ITEM 12 - SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT

The information required by this Item is included in the Proxy Statement and is incorporated herein by reference.

ITEM 13 - CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS

The information required by this Item is included in the Proxy Statement and is incorporated herein by reference.

#### PART IV

ITEM 14 - EXHIBITS, FINANCIAL STATEMENT SCHEDULES AND REPORTS ON 8-K

(a) 1. The financial statements filed as part of this report are listed in the Index to Financial Statements and Schedules under Part II, Item 8 of this Form 10-K.

2. The financial statement schedules filed as part of this report are listed in the Index to Financial Statements and Schedules under Part II, Item 8 of this Form10-K.

#### 3. Exhibits:

3.1 Restated Articles of Incorporation as filed on September 5, 1990 and amended on February 16,1993 (filed as Exhibit 3.1 to the Company's Annual Report

on Form 10-K for the fiscal year ended June 27, 1993 and incorporated herein by reference).

3.2 Amended and Restated By-Laws as adopted by the Board of Directors on July 30, 1993 (filed as Exhibit 3.2 to the Company's Annual Report on Form 10-K for the fiscal year ended June 27, 1993 and incorporated herein by reference).

4.1 Provisions regarding Common Stock in Article IV of the Restated Articles of Incorporation, as amended (filed as Exhibit 3.1 to this Report and incorporated herein by reference).

4.2 Provisions regarding Redeemable Preferred Stock in Article V of the Restated Articles of Incorporation, as amended (filed as Exhibit 3.1 to this Report and incorporated herein by reference).

10.1 Amended and Restated Loan Agreement between the Company and Wells Fargo Bank (Texas), N.A. dated August 28, 1997 (filed as Exhibit 10.1 to the Company's Annual Report on Form 10-K for the fiscal year ended June 29, 1997 and incorporated herein by reference).

10.2 First Amendment to Amended and Restated Loan Agreement between the Company and Wells Faro Bank (Texas), N.A. dated September 14, 1998.

10.3 Stock Purchase Agreement between the Company and Kleinwort Benson Limited dated April 28, 1995 (filed as Exhibit 10.14 to the Company's Quarterly Report on Form 10-Q for the fiscal quarter ended March 26, 1995 and incorporated herein by reference).

10.4 Redemption Agreement between the Company and Kleinwort Benson Limited dated June 24, 1994 (filed as Exhibit 10.4 to the Company's Annual Report on Form 10-K for the fiscal year ended June 26, 1994 and incorporated herein by reference.)

10.5 Employment Agreement between the Company and C. Jeffrey Rogers dated October 23, 1997 (filed as Exhibit 10.1 to the Company's Quarterly Report on Form 10-Q for the fiscal quarter ended September 28, 1997 and incorporated herein by reference).\*

10.6 Employment Agreement between the Company and Ronald W. Parker dated October 23, 1997 (filed as Exhibit 10.2 to the Company's Quarterly Report on Form 10-Q for the fiscal quarter ended September 28, 1997 and incorporated herein by reference).\*

10.7 1993 Stock Award Plan of the Company (filed as Exhibit 10.9 to the Company's Annual Report on Form 10-K for the fiscal year ended June 26, 1994 and incorporated herein by reference).\*

10.8 1993 Outside Directors Stock Award Plan of the Company (filed as Exhibit 10.10 to the Company's Annual Report on Form 10-K for the fiscal year ended June 26, 1994 and incorporated herein by reference).\*

10.9 1992 Stock Award Plan of the Company (filed as Exhibit 10.6 to the Company's Annual Report on Form 10-K for the fiscal year ended June 27, 1993 and incorporated herein by reference).\*

11.0 Computation of Net Income Per Share.

21.0 List of Subsidiaries of the Company (filed as Exhibit 21.0 to the Company's Annual Report on Form 10-K for the fiscal year ended June 26, 1994 and incorporated herein by reference).

23.0 Consent of Independent Accountants.

27.0 Financial Data Schedule.

\* Denotes a management contract or compensatory plan or arrangement filed pursuant to Item 14 (c) of this report.

(b) No reports were filed on Form 8-K during the fourth quarter of the Company's fiscal year 1998.

#### SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Company has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date:	September	25,	1998	By:	/s/	Nancy Deemer	•	
						Nancy Deem	ner	
						Controller	and Treasu	irer
						(Principal	Accounting	Officer)

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed by the following persons on behalf of the Registrant and in the capacities and on the dates indicated.

#### NAME AND POSITION

DATE

-----

September 25, 1998 /s/C. Jeffrey Rogers C. Jeffrey Rogers Director, Vice Chairman, President and Chief Executive Officer (Principal Executive Officer) . - -- -/s/Butler E. Powell September 25, 1998 . . . . -----Butler E. Powell Director /s/Ramon D. Phillips September 25, 1998 --------------Ramon D. Phillips Director /s/F. Jay Taylor September 25, 1998 F. Jay Taylor Director -----/s/Bobby L. Clairday September 25, 1998 ----------Bobby L. Clairday Director /s/Ronald W. Parker September 25, 1998 . - -----Ronald W. Parker Director, Executive Vice President and Chief Operating Officer (Principal Financial Officer)

# FIRST AMENDMENT TO AMENDED AND RESTATED LOAN AGREEMENT

This First Amendment to Amended and Restated Loan Agreement (this "Amendment") is dated as of September 14, 1998 by and among PIZZA INN, INC., a Missouri corporation (the "Borrower"), and WELLS FARGO BANK (TEXAS), NATIONAL ASSOCIATION (the "Lender").

RECITALS:

WHEREAS, Borrower and Lender have entered into that certain Amended and Restated Loan Agreement dated as of August 28, 1997 (as amended, modified or supplemented from time to time, the "Agreement"), pursuant to which Lender made revolving credit loans available to Borrower under the terms and provisions stated therein; and

WHEREAS, Borrower has requested Lender to (a) amend certain provisions of the Agreement relating to financial covenants, and (c) extend the Termination Date; and

WHEREAS, Lender is willing to amend the Agreement as hereinafter provided; and

WHEREAS, Borrower and Lender now desire to amend the Agreement as herein set forth.

NOW, THEREFORE, in consideration of the premises herein contained and other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties hereto agree as follows:

#### ARTICLE I

# DEFINITIONS

Section I.1 Definitions. Capitalized terms used in this Amendment, to

the extent not otherwise defined herein, shall have the same meaning as in the Agreement, as amended hereby.

ARTICLE II

# AMENDMENTS

Section II.1 Amendments to Section 1.1. Effective as of the date

hereof, Section 1.1 of the Agreement is hereby amended as follows:

(a) The definition of "Funded Debt Ratio" in Section 1.1 of the Agreement is amended by deleting the phrase "less the amount of any purchases by the Borrower of its common stock in excess of \$800,000 during said period" appearing at the end of such definition.

(b) The definition of "Termination Date" in Section 1.1 of the Agreement is amended by deleting the reference to "August 30, 1999" and substituting therefor "August 30, 2000".

Section II.2 Amendment to Section 10.2. Effective as of the date hereof, Section 10.2 of the Agreement is amended in its entirety to read as follows:

Section 10.2 Leverage Ratio. The Borrower will at all times maintain a

Leverage Ratio of not greater than (a) 3.25 to 1.00 for the fiscal quarter ending September 25, 1998, (b) 3.00 to 1.00 for the fiscal quarter ending December 25, 1998, and (c) 2.75 to 1.00 for the fiscal quarter ending March 26, 1999 and thereafter.

Section II.3 Amendment to Section 10.5. Effective as of the date hereof, Section 10.5 of the Agreement is amended and restated in its entirety as follows:

Section 10.5 Operating Leases. The Borrower will not incur, create,

assume, or permit to exist, and will not permit any Subsidiary to incur, create, assume, or permit to exist, any liabilities for payments under any Operating Leases without the prior written approval of the Bank, which approval shall not be unreasonably withheld, provided that (i) the Borrower and the Subsidiaries may incur, create, or assume liabilities for payments under Operating Leases in an aggregate amount (including taxes, insurance, maintenance, and similar expenses which the Borrower or any Subsidiary is obligated to pay under any such Operating Lease) not to exceed Six Million Dollars (\$6,000,000) on a consolidated basis, plus One Million Five Hundred Thousand Dollars (\$1,500,000) per fiscal year commencing with the fiscal year ending in June of 1999, (ii) the amount of any permitted increase in liabilities under Operating Leases not incurred in any fiscal year may be carried forward to the next succeeding fiscal year but not thereafter, and (iii) the aggregate payments of the Borrower and the Subsidiaries with respect to Operating Leases shall not exceed Two Million Dollars (\$2,000,000) during any fiscal year commencing with the fiscal year ending in June of 1999. Section III.1 Conditions. The effectiveness of this Amendment is

subject to the satisfaction of the following conditions precedent:

(a) Lender shall have received all of the following, each dated (unless otherwise indicated) the date of this Amendment, in form and substance satisfactory to Lender:

(i) Amendment. This Amendment, duly executed by Borrower and each
 Guarantor;

(ii) Second Amended and Restated Revolving Credit Note. A Second Amended and Restated Revolving Credit Note in the form of Annex I attached hereto, duly

executed by Borrower;

(iii) Additional Information. Such additional documents, instruments and information as Lender or its legal counsel, Winstead Sechrest & Minick P.C., may reasonably request.

(b) The representations and warranties contained herein and in all other Loan Documents, as amended hereby, shall be true and correct as of the date hereof as if made on the date hereof.

(c) No Event of Default shall have occurred and be continuing and no event or condition shall have occurred that with the giving of notice or lapse of time or both would be an Event of Default.

(d) All corporate proceedings taken in connection with the transactions contemplated by this Amendment and all documents, instruments, and other legal matters incident thereto shall be satisfactory to Lender and its legal counsel, Winstead Sechrest & Minick P.C.

ARTICLE IV

MISCELLANEOUS

-----

Section IV.1 Ratifications, Representations and Warranties. Except as

expressly modified and superseded by this Amendment, the terms and provisions of the Agreement and the other Loan Documents are ratified and confirmed and shall continue in full force and effect. Borrower and Guarantors agree that the representations and warranties contained herein and in all other Loan Documents, as amended hereby, are true and correct as of, and as if made on, the date hereof. Borrower, Lender and Guarantors agree that the Agreement as amended hereby and all other documents executed in connection with the Agreement or this Amendment to which Borrower or such Guarantor is a party shall continue to be legal, valid, binding and enforceable in accordance with their respective terms

Section IV.2 Reference to the Agreement. Each of the Loan Documents,

including the Agreement and any and all other agreements, documents or instruments now or hereafter executed and delivered pursuant to the terms hereof or pursuant to the terms of the Agreement as amended hereby, are hereby amended so that any reference in such Loan Documents to the Agreement shall mean a reference to the Agreement as amended hereby.

Section IV.3 Expenses of Lender. As provided for in the Agreement,

Borrower agrees to pay on demand all reasonable cost and expenses incurred by Lender in connection with the preparation, negotiation, execution of this Amendment, and the other Loan Documents executed pursuant hereto and any and all amendments, modifications and supplements thereto including, without limitation, the reasonable cost of Lender's legal counsel, and all reasonable costs and expenses incurred by Lender in connection with the enforcement or preservation of any rights under the Agreement, as amended hereby, or any other Loan Documents.

Section IV.4 Severability. Any provisions of this Amendment held by court

of competent jurisdiction to be invalid or unenforceable shall not impair or invalidate the remainder of this Amendment and the effect thereof shall be confined to the provisions so held to be invalid or unenforceable.

Section IV.5 Applicable Law. This Amendment and all other Loan Documents executed pursuant hereto shall be governed by and construed in accordance with the laws of the State of Texas.

Section IV.6 Successors and Assigns. This Amendment is binding upon and shall enure to the benefit of Lender and Borrowers and their respective successors and assigns.

Section IV.7 Counterparts. This Amendment may be executed in one or more

counterparts, each of which when so executed shall be deemed to be an original but all of which when taken together shall constitute one and the same instrument. Section IV.8 Headings. The headings, captions, and arrangements used in this Amendment are for convenience only and shall not affect the interpretation of this Amendment.

Section IV.9 NO ORAL AGREEMENTS. THIS AMENDMENT AND ALL OTHER

INSTRUMENTS, DOCUMENTS AND AGREEMENTS EXECUTED AND DELIVERED IN CONNECTION HEREWITH REPRESENT THE FINAL AGREEMENT BETWEEN THE PARTIES, AND MAY NOT BE CONTRADICTED BY EVIDENCE OF PRIOR, CONTEMPORANEOUS OR SUBSEQUENT ORAL AGREEMENTS BETWEEN THE PARTIES. THERE ARE NO UNWRITTEN ORAL AGREEMENTS BETWEEN THE PARTIES.

 $\ensuremath{\mathsf{EXECUTED}}$  as of the day and year first above written.  $\ensuremath{\mathsf{BORROWER}}$  :

PIZZA INN, INC.

By: /s/Ronald W. Parker Name: Ronald W. Parker Title: Executive Vice President & Chief Operating Officer

LENDER:

WELLS FARGO BANK (TEXAS), NATIONAL ASSOCIATION

By: /s/Kyle G. Hranicky Name: Kyle G. Hranicky Title: Vice President

GUARANTORS:

BARKO REALTY, INC.

By: /s/Ronald W. Parker

Name: Ronald W. Parker

Title: President

R-CHECK, INC.

By: /s/Ronald W. Parker Name: Ronald W. Parker Title: President

PIZZA INN OF DELAWARE, INC.

By: /s/Ronald W. Parker

Name: Ronald W. Parker

Title: President

# CONSENT OF INDEPENDENT ACCOUNTANTS

We hereby consent to the incorporation by reference in the Registration Statements on Form S-8 (Nos. 33-56590 and 33-71700), the latter as amended by Post-Effective Amendment No. 1, of Pizza Inn, Inc. of our report dated August 17, 1998 appearing on page 15 of this Form 10-K.

PRICEWATERHOUSECOOPERS LLP

Dallas, TX September 25, 1998

	YEAR JUN-28-199 JUN-30-: JUN-2		2025				
		0 6762 999 1953					
			1921				
	4646		0				
			0 125				
	0						
	0 10972						
21773			1175				
	68640	-	1175				
	_		53119				
	5: 320	3119 9					
	230						
	502						
	703	23 2143					
	4880	2140					
		0 0					
		0	0				
		4880					
		.38 .36					