# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 8-K

## **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported) May 8, 2013

# Pizza Inn Holdings, Inc.

(Exact name of registrant as specified in its charter)

Missouri

0-12919

45-3189287

(State or other jurisdiction of incorporation) (Commission File Number) (IRS Employer Identification No.)

3551 Plano Parkway, The Colony, Texas

(Address of principal executive offices)

75056 (Zip Code)

Registrant's telephone number, including area code (469) 384-5000

Not Applicable

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

## ITEM 2.02 Results of Operations and Financial Condition

On May 8, 2013, Pizza Inn Holdings, Inc. issued a press release discussing financial results of its third quarter of fiscal 2013 ended March 24, 2013, a copy of which is attached as Exhibit 99.1 hereto.

## **ITEM 9.01 Financial Statements and Exhibits**

(d) Exhibits

Exhibit Number	Description
99.1	Pizza Inn Holdings, Inc. press release dated May 8, 2013.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Pizza Holdings Inn, Inc.

Date: May 8, 2013

By: /s/ <u>Randall E. Gier</u> Randall E. Gier President and Chief Executive Officer

Contact: Jerry L. Trojan Chief Financial Officer Pizza Inn Holdings, Inc. 469-384-5000

### PIZZA INN HOLDINGS, INC. REPORTS RESULTS FOR THIRD QUARTER FISCAL YEAR 2013

THE COLONY, Texas – May 8, 2013 -- PIZZA INN HOLDINGS, INC. (NASDAQ: PZZI)

Third Quarter Highlights:

- EBITDA from continuing operations decreased \$0.3 million to \$0.1 million compared to the third quarter of fiscal 2012
- Net income decreased to a loss of \$0.4 million compared to net income of \$0.1 million for the third quarter of fiscal 2012
- The Company continues to grow the Pie Five concept:
  - o Company-owned restaurant sales increased 24.7% over the third quarter of fiscal 2012 to \$2.1 million
  - o Two additional Pie Five Pizza Co. multi-unit franchise development agreements were awarded
  - o Company opened one additional Pie Five Pizza Co. restaurant
- Pizza Inn total domestic franchise same store sales decreased 8.1% compared to third quarter of fiscal 2012
- · Company sold property in Little Elm, Texas for \$0.2 million, contributing \$0.1 million to the total net loss

Pizza Inn Holdings, Inc. (NASDAQ: PZZI) today announced results for the third fiscal quarter ended March 24, 2013. Third quarter net income decreased to a loss of \$0.4 million, or \$0.05 per share, compared to net income of \$0.1 million, or \$0.01 per share, for the same quarter of the prior fiscal year. The decline in net income was primarily attributable to lower revenue earned from franchising, lower food and supply sales at Pizza Inn, higher costs related to the continued development of the Pie Five Pizza Co. concept and a loss on the sale of property in Little Elm, Texas when compared to the third quarter ended March 25, 2012.

Third quarter revenues decreased to \$9.8 million in fiscal 2013 compared to \$10.6 million in the prior fiscal year. Third quarter food and supply sales decreased by approximately \$1.2 million, or 15.0%, in fiscal 2013 compared to fiscal 2012 due primarily to a 14.7% decrease in total domestic franchise retail sales as the result of a decrease in both the average number of restaurants open and same store sales. Compared to the third quarter of fiscal 2012, Company-owned restaurant sales increased 24.7% to \$2.1 million in the most recent quarter due primarily to new Pie Five restaurant openings.

"Restaurant sales were heavily impacted by a weak start to the fiscal quarter," said Chief Executive Officer Randy Gier. "January was particularly challenging to the industry as consumers adjusted to the changes in their take-home pay resulting from the expiration of the payroll tax cuts and delays in federal income tax refunds."

"Pizza Inn sales performance has also been impacted by restaurant closings primarily as a result of non-renewals of expiring franchise agreements," said Gier. "We are moving forward with a stronger performing restaurant base operated by committed franchisees. We have been working with our Pizza Inn franchise leadership team to improve product quality and to develop marketing programs to promote our unique product offerings."

"We continued to expand our Pie Five concept with the opening of another Company-owned restaurant during the fiscal third quarter," said Randy Gier. "We are pleased with the sales performance of those restaurants that are now approaching the 18 month maturity window. On the franchise side, we awarded two additional multi-unit franchise agreements during the quarter, bringing the total to four awarded this fiscal year, providing for up to 38 Pie Five restaurants to be developed under these agreements. In April, our first Pie Five franchise location was opened in Holladay, Utah."

"We now have nine company-owned Pie Five restaurants operating in different types of trade areas across the Dallas - Ft. Worth market and several more in development. Our experience operating these restaurants has provided us with valuable learning to drive the success of future company and franchise restaurants as we accelerate into our next phase of development."

"We have identified the characteristics of our best performing sites and continue to elevate our product offering. Additionally, we continue to strengthen the team and solidify operating procedures to drive consistency, efficiency, and profitability," concluded Gier.

Contact: Jerry L. Trojan Chief Financial Officer Pizza Inn Holdings, Inc. 469-384-5000

Certain statements in this press release, other than historical information, may be considered forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, and are intended to be covered by the safe harbors created thereby. These forward-looking statements are based on current expectations that involve numerous risks, uncertainties and assumptions. Assumptions relating to these forward-looking statements involve judgments with respect to, among other things, future economic, competitive and market conditions, regulatory framework and future business decisions, all of which are difficult or impossible to predict accurately and many of which are beyond the control of Pizza Inn Holdings, Inc. Although the assumptions underlying these forward-looking statements are believed to be reasonable, any of the assumptions could be inaccurate and, therefore, there can be no assurance that any forward-looking statements will prove to be accurate. In light of the significant uncertainties inherent in these forward-looking statements, the inclusion of such information should not be regarded as a representation that the objectives and plans of Pizza Inn Holdings, Inc. will be achieved.

#### About Pizza Inn Holdings, Inc.:

Headquartered in the Dallas suburb of The Colony, TX, Pizza Inn Holdings, Inc., is an owner, franchisor and supplier of a system of restaurants operating domestically and internationally under the trademarks "Pizza Inn" and "Pie Five Pizza Co." Pizza Inn is an international pizza chain featuring traditional and specialty pizzas, as well as freshly made pastas, sandwiches, and desserts. Pie Five Pizza Co. is a fast-casual concept offering individual pizzas made to order and cooked in less than five minutes. Founded in 1958, Pizza Inn Holdings, Inc. owns and franchises approximately 300 restaurants. The Company's common stock is listed on the Nasdaq Capital Market under the symbol "PZZI". For more information, please visit www.pizzainn.com.

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## PIZZA INN HOLDINGS, INC. CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (In thousands, except per share amounts) (Unaudited)

arch 24, 2013 9,781	M \$	arch 25, 2012	Μ	,	N	larch 25,	
\$ 9,781	\$			March 24, 2013		March 25, 2012	
		10,646	\$	30,767	\$	32,129	
8,460		8,863		26,127		26,724	
840		946		2,995		2,740	
608		592		1,675		1,565	
82		70		249		246	
						65	
						71	
 10,093		10,544		31,378		31,411	
(312)		102		(611)		718	
(22)		35		(170)		252	
 (290)		67		(441)		466	
(100)		(15)		(127)		(45)	
\$ (390)	\$	52	\$	(568)	\$	421	
\$ (0.04)	\$	0.01	\$	(0.05)	\$	0.06	
(0.01)		-		(0.02)		(0.01)	
\$ (0.05)	\$	0.01	\$	(0.07)	\$	0.05	
\$ (0.04)	\$	0.01	\$	(0.05)	\$	0.06	
(0.01)		-		(0.02)		(0.01)	
\$ (0.05)	\$	0.01	\$	(0.07)	\$	0.05	
 8,021		8,021		8,021	<u> </u>	8,015	
 8,267		8,385		8,198		8,322	
\$ <u>\$</u> \$	$ \begin{array}{r}     45 \\     58 \\ \hline     10,093 \\ \hline     (312) \\     (22) \\ \hline     (290) \\ \hline     (100) \\ \hline     (390) \\ \hline     $ (390) \\ \hline     $ (390) \\ \hline     $ (0.04) \\ \hline     (0.01) \\ \hline     $ (0.05) \\ \hline     $ (0.04) \\ \hline     (0.01) \\ \hline     $ (0.05) \\ \hline     8,021 \\ \hline $	$\begin{array}{c} 45\\ 58\\ \hline 10,093\\ \hline \\ (312)\\ (22)\\ \hline \\ (290)\\ \hline \\ \hline \\ \hline \\ \hline \\ (0.01)\\ \hline \\ \hline$	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	

## PIZZA INN HOLDINGS, INC. CONDENSED CONSOLIDATED BALANCE SHEETS (In thousands, except share amounts)

	March 24, 2013 (unaudited)	June 24, 2012	
ASSETS			
CURRENT ASSETS			
Cash and cash equivalents	\$ 815	\$ 590	
Accounts receivable, less allowance for bad debts			
of \$297 and \$253, respectively	3,314	3,098	
Inventories	1,522	1,852	
Income tax receivable	343	431	
Deferred income tax assets	1,005	1,078	
Prepaid expenses and other	484	256	
Total current assets	7,483	7,305	
LONG-TERM ASSETS			
Property, plant and equipment, net	5,116	4,794	
Long-term notes receivable	115	27	
Deposits and other	112	372	
	\$ 12,826	\$ 12,498	
LIABILITIES AND SHAREHOLDERS' EQUITY CURRENT LIABILITIES			
Accounts payable - trade	\$ 1,541	\$ 1,562	
Accrued expenses	1,885	1,756	
Deferred revenues	306	200	
Bank debt	556	765	
Total current liabilities	4,288	4,283	
LONG-TERM LIABILITIES			
Bank debt, net of current portion	2,094	977	
Deferred tax liability	383	699	
Deferred revenues, net of current portion	99	125	
Deferred gain on sale of property	65	84	
Other long-term liabilities	22	22	
Total liabilities	6,951	6,190	
COMMITMENTS AND CONTINGENCIES			
SHAREHOLDERS' EQUITY			
Common stock, \$.01 par value; authorized 26,000,000			
shares; issued 15,140,319; outstanding 8,020,919	151	151	
Additional paid-in capital	9,289	9,154	
Retained earnings	21,071	21,639	
Treasury stock at cost			
Shares in treasury: 7,119,400	(24,636)	(24,636)	
Total shareholders' equity	5,875	6,308	
	\$ 12,826	\$ 12,498	

## PIZZA INN HOLDINGS, INC. CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (In thousands) (Unaudited)

	Nine Mo	Nine Months Ended		
	March 24, 2013	March 25, 2012		
CASH FLOWS FROM OPERATING ACTIVITIES:				
Net (loss) income	\$ (568	3) \$ 421		
Adjustments to reconcile net (loss) income to cash provided by operating activities:				
Depreciation and amortization	958	663		
Loss on the sale of assets	129	) –		
Stock compensation expense	135	5 104		
Deferred tax	(243	3) 46		
Provision for litigation costs				
Provision for bad debts	44	4 65		
Changes in operating assets and liabilities:				
Notes and accounts receivable	(172	2) (394)		
Inventories	330	) 140		
Accounts payable - trade	(21	(2)		
Accrued expenses	129	76		
Deferred revenue	61	(60)		
Prepaid expenses and other	(102	2) (175)		
Cash provided by operating activities	680	) 884		
CASH FLOWS FROM INVESTING ACTIVITIES:				
Proceeds from sale of assets	184	- 1		
Capital expenditures	(1,547	7) (2,208)		
Cash used by investing activities	(1,363	3) (2,208)		
CASH FLOWS FROM FINANCING ACTIVITIES:				
Proceeds from exercise of stock options		- 23		
Borrowings of bank debt	3,160	) 1,795		
Repayments of bank debt	(2,252	2) (749)		
Cash provided by financing activities	908	3 1,069		
Net increase (decrease) in cash and cash equivalents	225	5 (255)		
Cash and cash equivalents, beginning of period	590			
Cash and cash equivalents, end of period	\$ 815			

## SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION

## CASH PAYMENTS (RECEIPTS) FOR:

Interest	\$ 248 \$	55
Income taxes - net	(84)	37

## PIZZA INN HOLDINGS, INC. RECONCILIATION OF NON-GAAP FINANCIAL MEASURES (In thousands) (Unaudited)

	Three	Months Ended
	March 24, 2013	March 25, 2012
Net (loss) income	\$ (3	90) \$ 52
Interest expense		58 38
Taxes	(	22) 35
Depreciation and amortization	3	40 269
Loss from discontinued operations, net of taxes	1	00 15
EBITDA from continuing operations	<u>\$</u>	86 \$ 409
	Nine N	Aonths Ended
	March 24	March 25,
	2013	2012
Net (loss) income	\$ (5	68) \$ 421

2	(368)	\$ 421
	197	71
	(170)	252
	958	663
	127	45
\$	544	\$ 1,452
	\$	197 (170) 958 127